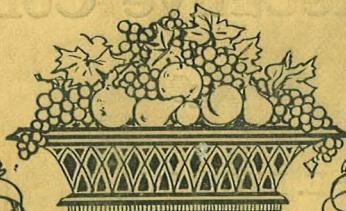


N.J.S.

# CHAUTAUQUA

## FRUITS GRAPES



AND

## GRAPE PRODUCTS

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• CHAUTAUQUA •

# Fruits, Grapes

and

# Grape Products

WITH A BRIEF SKETCH OF THE EDUCATIONAL  
MANUFACTURING, COMMERCIAL, IN-  
DUSTRIAL AND HORTICULTURAL  
DEVELOPMENT OF THE  
TOWNS OF THE

# CHAUTAUQUA GRAPE BELT

in

## Chautauqua County, New York.

Home of the Concord Grape.  
Healthy! Hardy! Productive!  
Thirty Thousand Acres of  
Vineyards. Annual Output  
Eight Thousand Car Loads.

Published by the

Chautauqua Grape & Wine Association,

1901.

**T. S. HUBBARD CO.**

# **Grape Vine Specialists**

**ESTABLISHED 1866**

**INCORPORATED 1887**

## **OFFICERS**

E. H. Pratt, President. W. L. Hart, Sec'y and Treas.

## **DIRECTORS**

Hon. John S. Lambert

Frederick R. Green

Edwards H. Pratt

William L. Hart

Leonard I. Young

Our nurseries were the first in the United States to make the growing of Native American Grape Vines a specialty. In 1887 we incorporated under the Laws of New York, with a paid up capital of \$50,000, all of which is invested in our business. Since 1866 we have been engaged in this business here, and annually plant in our nurseries over one hundred acres in grape vines and small fruits, embracing many millions of plants. Our aim is always to keep on hand everything in our special line required by the planter or dealer, and to supply only the best stock at the lowest prices consistent with the quality offered.

Send for our Illustrated Descriptive Catalogue containing a great amount of valuable information in regard to planting, training and care of vineyards; also a spray calendar and formulas for making sprays, together with full instruction for planting and cultivating other small fruits.

*Catalogue and Price Lists free to applicants.*

**T. S. Hubbard Co.**

**FREDONIA, N. Y.**

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C235

1901

# CHAUTAUQUA GRAPES

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## Rise, Growth and Development of the Industry.

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The future historian, and faithful chronicler of the story of the grape in Chautauqua, will need no aid of the imagination to draw a picture interesting to a degree and romantic as a novel.

It will afford an apt illustration of the trite maxim—"Truth is stranger than fiction."

### First Things.

The first cultivated grape vine planted in this county was in 1824 by Dea. Elijah Fay one of the pioneer settlers of the town of Portland. It is not many years since some of the original vines were still bearing fruit on this historic spot. The exact location is where is now the residence and grounds of Mr. G. E. Ryckman, a grandson of Dea. Fay, and the honored President of the "Chautauqua Grape and Wine Association," making the exhibit at the Pan-American.

The first varieties cultivated were strangers and foreigners, and did not take kindly to our climatic conditions. Here as in many other sections, there were at first many failures to establish commercial vineyards, a chief cause being the too tender nature of the European grape.

Initial shipments in a crude way were attempted. Dea. Fay shipped by boat from Dunkirk a small quantity to Buffalo, and Mr. Austin Baker of Brocton had charge of their sale. Taking a position on the "Terrace" Mr. Baker awaited customers.

People would come along, look at the clusters temptingly displayed and ask—"What do you call these things? What are they good for? How do you use them?

The hour for Chautauqua commercial grape growing had not yet struck.

But it was coming. All horticulture is full of experiments and failures leading up to success, and this was to be no exception. Three factors underlie the marvelous development of the Chautauqua commercial grape industry. They are the discovery of the Concord grape, the invention of the climax basket, and the ability to make long-distance, low-freight-rate, full-car-load shipments.

### The Story of the Concord.

Concord, Massachusetts, home of Emerson and Alcott, was destined to be not more noted in letters, than famous in horticulture. Mr. Ephraim W. Bull of Concord originated the Concord grape and it was first publicly exhibited by the Massachusetts Horticultural Society at Boston in 1853

From the first, this grape made a profound sensation in fruit circles.

The Concord is a native—American. Its parent vine is of the so called fox-grape species, (*Vitis Labrusca*) and has a constitution equal to the severity of a New England winter. Transplanted to the milder Chautauqua climate, and Lake Erie influence, it found what seemed its natural home.

In an area of 30,000 acres of vineyard, some of them 25 years in bearing, well cared for Chautauqua Concord vineyards have proven to have practically no off-year, but return large yields as regular and certain as the procession of the seasons.

The date of the first planting of a Concord here is not settled, but there were in Portland and in Pomfret bearing Concords prior to 1860.

Mr. Jonas Martin of Brocton, still a large vineyard owner and shipper, has the honor of making in 1880 the first full car load shipment ever leaving the country. The shipment was consigned to Wittig and Gerald of Philadelphia. The car was eight and one half days making the journey and made the shipper a loss of \$300.

Mindful of the old line, "If at first you don't succeed, try, try again," Mr. Martin shipped the same season, car No. 2, which went through all right, and made a profit equal to the loss from car No. 1. In 1889 Mr. G. E. Ryckman made a shipment of grapes to Liverpool and London, it being the first export shipment of grapes ever made from the United States. The success of the first full car shipments marks the beginning of a rapid increase of production.

## The Grape Fever.

The "grape-fever" became contagious and swept all classes. Lawyers, teachers, doctors and even ministers of the gospel turned vineyardists. Nor is there great wonder when we consider the prices of those days. Choice winter wheat land good for 25 to 30 bushels per acre, planted to vines, quadrupled the profit.

One fall in the "Eighties" Martin, Ryckman and Taylor bought the last six cars loaded by the Chautauqua Grape Growers' Shipping Association, at Brocton, for forty cents per nine pound basket. They sold the lot on the track to a Chicago dealer for \$50 advance per car.

In 1889 the principal shipping association returned its patrons twenty five cents per 9 pound basket. At a meeting of the Chautauqua Horticultural Society, the following winter no small dissatisfaction was expressed because a smaller company made returns of twenty seven cents per basket.

It is hardly necessary to add, that, as was inevitable, production soon outstripped consumption, and then the question became not how to grow grapes, but rather how to sell them.

## Varieties.

Fully ninety per cent of the grapes in this section are Concord. Of the other ten per cent, or about 3000 acres, Worden and Moore's Early are the two most largely grown. Niagara, Delaware, Pocklington and Catawba come

LARGEST GROWER IN AMERICA

..... OF .....

# Grape Vines

OTHER SPECIALTIES

Currants, Gooseberries  
and Other Small Fruits

Over 22 years with no change in ownership or management

INTRODUCER OF

*Campbell's Early Grape*  
*Josselyn Gooseberry*  
*Fay Currant*

High Grade Stock grown and graded to our own Standard which we originated and adopted many years ago.

For Fall of 1900 and Spring of 1901 we sold over **sixty-five thousand Campbell's Early Grape** vines.

Our sales of **Fay Currants** are more than that of all other currants combined.

The **Josselyn** is now the leading **Gooseberry** evidently having superseded the Industry.

---

**Geo. S. Josselyn**  
**Fredonia, N.Y.**

next. Campbell's Early, so far as tested, gives promise of being our best black market grape. Brighton is not perfectly self-fertilizing, and lacks disease-resisting power. As long as market conditions made little difference between the price received for Concord, and other varieties of better quality, but lacking its vigor and productiveness, commercial planting kept almost entirely confined to that variety.

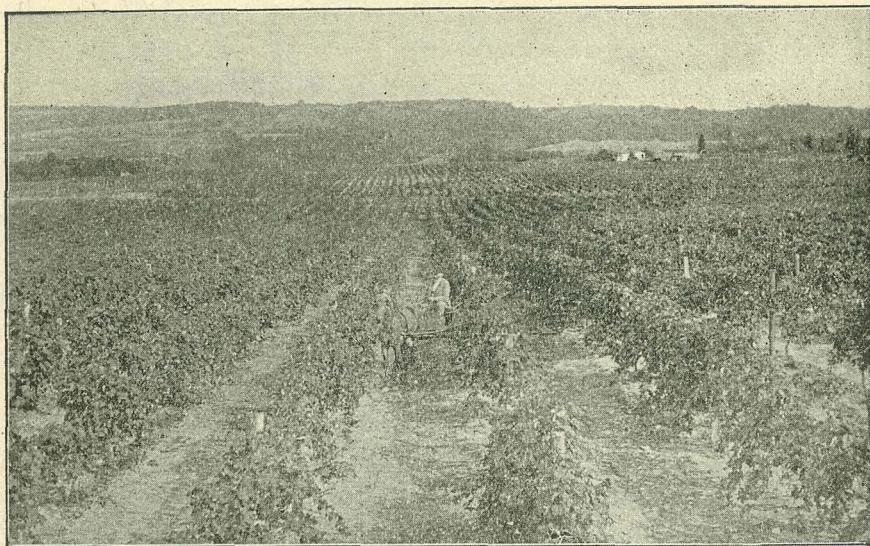
As the markets become educated, and the gap in price widens between our first class and second class grapes, we may reasonably expect an enlarged acreage of the Niagara, our incomparably best white grape, and the Delaware an ideal red dessert grape.

### The Grape Shipping Problem.

With the greatly increased production of the Grape Belt, came a corresponding need of enlarged markets. The shipping problem has ever been one

---

A TYPICAL CHAUTAUQUA VINEYARD.



150 ACRES—OWNED BY G. E. RYCKMAN & SON, BROCTON.

---

of the most complex and difficult features of the industry. The Concord, easily grown, is one of the most difficult varieties to handle. It has a thin tender skin, is a poor keeper, and at a certain period of ripening, the berries will crack with almost the least touch. Clay soil Concords, handle better than those from the gravel, but none will endure rough handling or carriage. Fortunately the bulk of the crop is shipped in October, usually a cool month, although October 1900, with an average temperature seven degrees above normal, was very unfavorable. It is no exaggeration to say that for many years some of the best business men in the County have given their best energies to the work of successfully handling the grape crop.

Space forbids extended mention of any but the largest shipping company or "Union" for each year. The Chautauqua Grape Grower's Shipping Associa-

# HARDY NURSERY STOCK

Fruit Trees,      Shade Trees,  
Nut Trees,      Evergreens,  
Small Fruits,      Shrubbery,

Grape Vines,      Climbing Vines,  
Asparagus,      Hedge Plants,  
Roses,      Border Plants

In great supply and endless assortment. Everything hardy in the nursery line. First-class, genuine, cheap.

Buy of the grower. No amount of handling by middlemen can make nursery stock better, more true to name, or cheaper. Catalogue free.

## CERTIFICATE OF INSPECTION AND FUMIGATING.

We have a "clean bill" from the State Department of Agriculture and yet to make assurance doubly sure we fumigate with hydrocyanic acid gas.

**LEWIS ROESCH,**  
FREDONIA, N. Y.

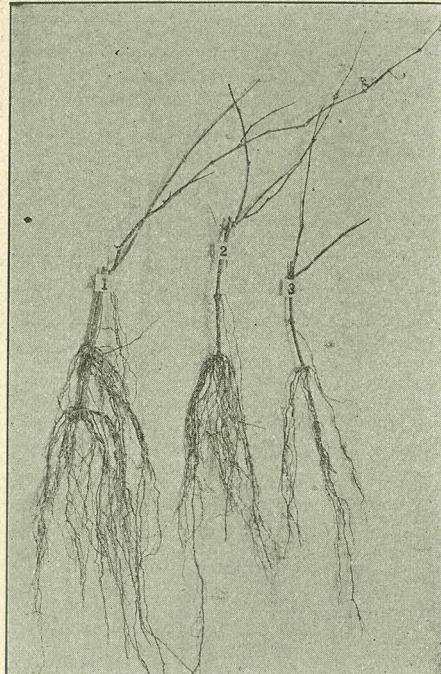


Photo-Engraving of our Grape Vines reduced to 1-16 natural length and caliper.  
1 represents a 2 year No. 1 Vine; 2 a 1 year No. 1 and 3 a 1 year No. 2 Vine.

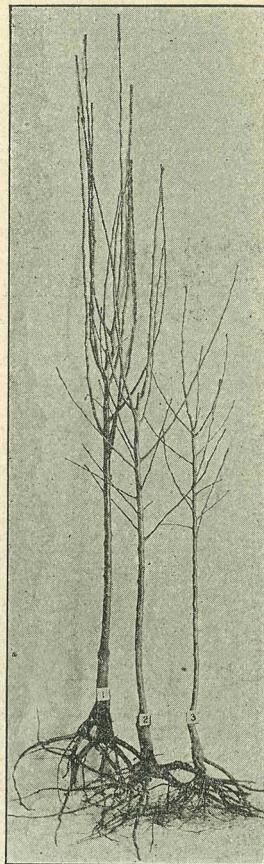


Photo-Engraving of our Standard pear trees reduced to 1-27 natural length and caliper.

1 represents a 6 to 8 foot tree,  
2 a 5 to 6 foot tree and 3 a 4 to 5 foot tree.

## What Our Neighbors Say of Us.

We, the undersigned, have known Mr. Lewis Roesch, Nurseryman here, for many years. We recommend him to be painstaking, reliable and responsible. The trees and plants we have purchased of him always gave satisfaction in every way.

JOHN S. LAMBERT,  
Judge Supreme Court.

WARREN B. HOOKER,  
Judge Supreme Court.

HON. GEORGE BARKER.

F. B. PALMER,  
Principal State Normal School.

F. R. CREEN,  
Cashier Fredonia National Bank.

H. D. M. MINER,  
Cashier Miner's Bank

tion operated for a number years ending with 1891. Mr. E. H. Fay, of Portland, was manager for most of the time. Following this company, and operating in 1892-4, came the "Chautauqua and North East Grape Union." The first officers were;

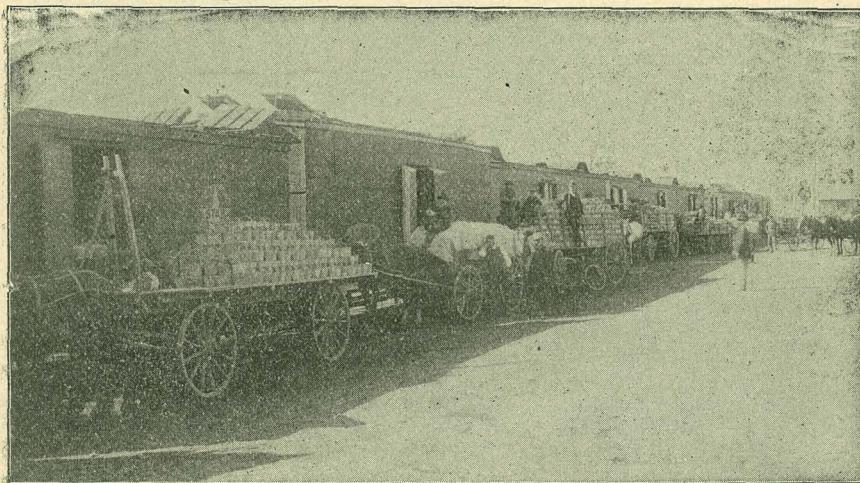
A. N. Taylor, President, Westfield, N. Y.

F. N. Randall, Secretary, Ripley, N. Y.

R. A. Hall, Treasurer, Brocton, N. Y.

In two of the three years of the management, 1844 cars were shipped each year. In 1895 and 1896, the Chautauqua Grape Company held the fort, with, as had been the case with the former companies, the headquarters at Brocton, N. Y. Mr. R. J. Quale of Silver Creek, and Mr. Jonas Martin of Brocton were the Executive Committee.

In 1896 the "woods were full" of grape shippers, great and small, the number being over thirty. Both here and in Ohio the bottom dropped out of



LOADING INTO THE CARS

prices, as low as six cents per nine pound basket being reached, and the following winter we saw in Northern Ohio a vineyard of several acres which was never harvested. During the winter of '96-7, agitation for the formation of one strong central union became the all-absorbing theme, and a canvass of the Chautauqua-Erie Grape Belt was made by school districts, securing the enrollment of ninety per cent of the growers, and the formation of the Chautauqua and Erie Grape Company. This Company organized with a board of thirteen General Directors, and a Central Committee of eight. The first officers were Lyman Bennett, President; H. P. White, Secretary; Jonas Martin, Treasurer.

In 1897 this Company handled 4444 cars of grapes, a record still unequaled in the history of any company in the United States handling deciduous fruits. This Company remains the leading one for the coming season. There has been some change in the officers, Hon. S. F. Nixon of Westfield being Pres-

**GRAPE & VINES  
AND  
CURRANT PLANTS  
SPECIALTIES**

*All leading and new varieties propagated  
in quantities for the wholesale market. **W.W.**  
Write for Price List and particulars. **W.W.***

**CORRESPONDENCE SOLICITED**

**WHEELOCK & CLARK  
FREDONIA, N. Y.**

The Nickel Plate Road is the shortest line between Chicago, Ft. Wayne, Cleveland, Erie, Dunkirk and Buffalo to New York City and Boston.

**Low Rates to the Pan-American Exposition at Buffalo**

*No Excess Fares are Charged on any of the Trains of this Line*



Individual club meals, ranging in prices from 35c upward, but in no case exceeding \$1.00, are served on all our dining cars.

Write, wire, phone or call on nearest agent, or  
**A. C. SHOWALTER, Agt., DUNKIRK, N. Y.**

ident, with an Executive Committee of five. The Chautauqua Grape Company handles the next largest number of cars each year, and the Lake Erie Grape Marketing Company, F. Brennisen Manager, also does a large business. In 1898 there began to be realized, what had long been desired, the incoming of buyers paying cash at the several loading stations, for the grapes as brought in on farmer's wagons. The last three years have seen a greatly increased shipment of grapes in bulk, sometimes in crates, sometimes in bushel baskets.

## Wines and Grape Juice.

The production for 1900 of the Grape Belt in fermented wines and grape juice, reached a total of one and one half million gallons. This does not include the amount made elsewhere from bulk grapes shipped in crates and bushel baskets, which is probably not less than one million gallons more.

Dea. Elijah Fay, planter of the first grape vine, was also the maker of the first wine. The variety of grape was the Catawba, one of the best wine grapes. The first wines made were of superior quality and necessarily high price.

Within a few years, especially since the incoming of a large number of Italian families, a demand has arisen for a cheaper low grade sour wine, of which these people are large consumers. In Central New York Lake region, and also here, the manufacture of grape juice has recently assumed importance, and the product is an important feature of the Chautauqua Pan-American Exhibit. Of this article an enthusiastic writer says;—"The absolute luxury of a draught of pure grape juice, just as it leaves the press, and filtered from sediment is only to be judged by those who have tasted it. It is what it purports to be, wholly grape juice, undiluted, unsweetened, unfermented, delicious as the wine in the cluster, innocent as mountain water, health giving as the fountain of youth. It is that which the ancients called new wine, as Greek and Hebrew and Assyrian drank it pressing the juice from the purple clusters into the goblets as they drank."

## Chautauqua-Erie District Grape Statistics Summary.

Grape towns bordering on Lake Erie, No of,	-	-	-	9
Grape Farms, or vineyards	" "	-	-	3000.
Acres of bearing vines	" "	-	-	30,000.
Acres per vineyard. Average	" "	-	-	10.
Vines per acre	" "	-	-	600.
Total bearing vines	" "	-	-	18,000,000.
Annual yield in car-loads	" "	-	-	8,000.
Annual product in pounds	" "	-	-	192,000,000. <i>96,000</i>
Wine (fermented and unfermented) 1900, in gallons	-	-	-	1,500,000.
Annual value of grape crop	-	-	-	\$2,000,000.
First grape vine, planted by Dea. Elijah Fay in 1824.				
First wine cellar built by G. E. Ryckman in 1859.				
First car load of grapes shipped by Jonas Martin 1880.				



We are the oldest Grape and Wine  
Establishment in the Chautauqua  
Grape Belt. In addition to our enor-  
mous stock of Famous \*

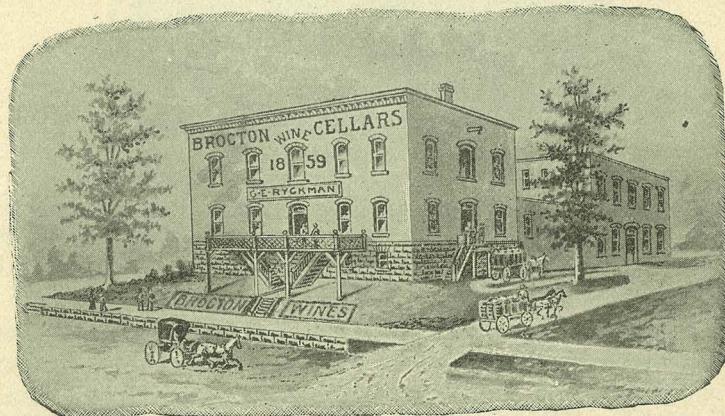
## OLD BROCTON PORT, SHERRY, SWEET AND DRY WINES

we are now making a specialty of

## AMERICAN CLARET

which cannot be surpassed. For ad-  
ditional information write \*

**G. E. Ryckman & Son**  
BROCTON, N.Y.



First foreign export grapes, G. E. Ryckman 1889.

First Nursery Company, specialty grape vines, the T. S. Hubbard Co. Fredonia, N. Y. 1886.

Annual production last eight years by car loads; 1893—3100; 1894—3600; 1895—3200; 1896—4050; 1897—6000; 1898—7000; 1899—7000; 1900—8000.

Acreage by towns in 1898—Hanover and Perrysburg, 1396; Sheridan and Dunkirk 1500; Pomfret, 4030; Portland, 5500; Westfield, 4100; North East, Pa. 3800; Harbor Creek, Pa. 901; East Springfield and Girard, Pa. 386.



A GRAPE PICKING SCENE.

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### Soils, Topography, Beautiful Homes.

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The soils of the grape belt are mainly of three classes. Close to the lake is found a rather stiff clay; back of that and running nearly parallel with the lake shore are always two, and sometimes three gravelly ridges; still farther back, and at elevations of two hundred to four hundred feet above the lake the soil is mainly a rocky shale. These lands bear unmistakable evidence of the tremendous work ages ago of the Continental glacier. The lands of the grape belt lie facing the Lake. Lake Erie is the most shoal of the five lakes, with



THE

# Chautauqua & Erie Grape Co.

Headquarters  
at

Westfield, N.Y.

CARLOAD SHIPPERS  
OF THE  
FAMOUS CONCORD GRAPE

Grown in the Chautauqua  
Grape Belt for fancy table  
and wine purposes. Look  
for our Trade Mark. It is  
a guarantee of

Quality, Full Weight  
and Superior Packing

The Chautauqua and  
Erie Grape Company

an average depth of only about 70 feet. In the Spring the melting of the ice in the lake retards vegetation, and in the Fall the cooling of the water keeps off frost. The lake thus becomes the great conservation factor in making this an unequalled fruit and vineyard section. The grape farms are usually small and the buildings well kept up. To those in search of quiet, restful, beautiful homes, this "Garden of the Empire State" offers inducements and attractions rarely equalled, and nowhere surpassed. Its social and religious influences are ample and of the highest character. The next article from the pen of our popular school commissioner W. A. Holcomb will speak of its educational advantages.

## **The Grape Belt Schools.**

The schools of the Grape Belt afford educational opportunities and advantages that are unsurpassed by any other section of the State. Their reputation and efficiency are acknowledged by the State Department of Public Instruction to be of a superior standard, and the teachers to be exceptionally progressive and imbued with a professional spirit.

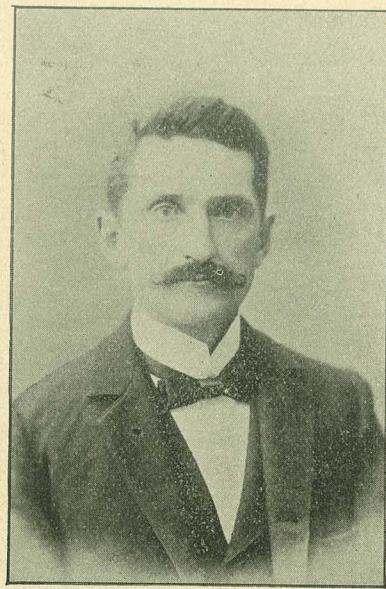
The Fredonia State Normal and Training School, for many years under the able management of Dr. F. B. Palmer, one of the best in the State, is located in this district and has had a wide and wholesome influence upon its public education. In December 1900, the Normal Building which was erected in 1868, was destroyed by fire and in consequence a new building is in process of construction.

The State Legislature during its last session made the largest single appropriation for the rebuilding of this Normal School that was ever made for such a purpose. When completed the new building will be one of the finest and most appropriate Normal School Buildings in the State, furnished with up to date apparatus and facilities. The School has a large Alumni whose members include many prominent men and women, found in nearly every state in the union.

The City of Dunkirk is also located in the Grape Belt and is one of the growing and progressive cities of the State. Through the efforts of its Board of Education, and especially the personal effort and direction of the president of the Board, Dr. J. T. Williams, the city has a good system of Schools and one of the finest and most convenient Academy and High School Buildings to be found in cities of its size. The schools under the efficient management of Supt. E. E. Scribner are making a progress and reputation in keeping with the public spirit of the city.

Outside the Normal and City Schools there are located in the seven townships comprising the Grape Belt of Chautauqua County, seven Union Schools and Academies, and seventy-seven common schools which have been under the supervision of Commissioner W. A. Holcomb for the past eleven years. The total assessed valuation of these seventy seven school districts is \$11,100,000.00 and they employ 142 teachers at a total annual salary of \$48,000 per year.

The village of Westfield has the largest schools and Academy in the county outside of the cities of Jamestown and Dunkirk. These schools have been in



**The**  
**Lake Erie**  
**Wine Cellars**

**J. D. DAVIS, Prop.**  
**WESTFIELD, N. Y.**

**Fruit Brandy Dis-  
tiller and Wine  
Grower** **The**

**The Finest, Pleasantest  
and Most Delicious  
Wines in America** **The**

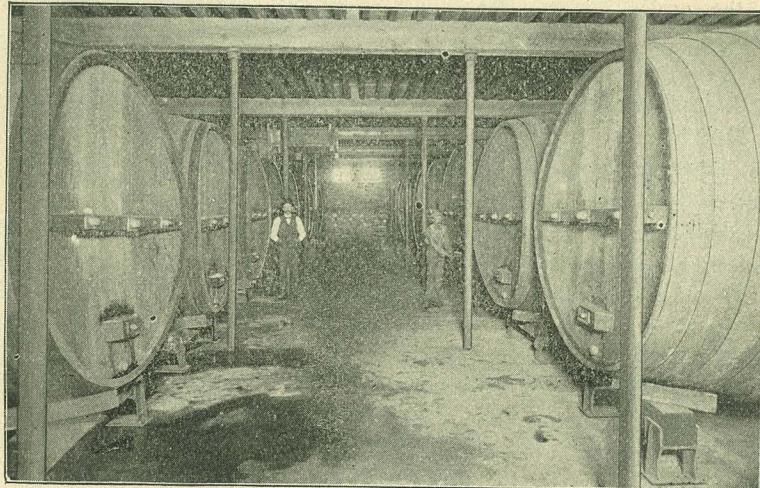
**White Tokay, Golden Sherry, Port, Sweet Catawba,  
Sweet Iona, Clarets and Dry Catawba a Specialty.**

Sole producer of the celebrated L. E. W. C. Brandy, the purest medicinal stimulant produced.

**I** will send an assorted case of 12 quart bottles to any address this side of the Rocky mountains prepaid, upon the receipt of five dollars. Special attention given to the wholesale trade.

*I will give \$1000 reward for the detection of any artificial coloring or flavoring found in any of the above mentioned Wines as they come from the cellar.*

**THE LAKE ERIE WINE CELLARS,  
WESTFIELD, N. Y.**



charge of the present Principal and Superintendent, Prof. Preston K. Pattison, for several years, and have made a steady growth from year to year, until they now number nearly 700 students and employ eighteen teachers.

Silver Creek schools rank second in size, and number nearly 600 students and employ fourteen teachers. The Board of Education has engaged Prof. Edward J. Howe to take charge of these schools at the beginning of the next school year as Principal and Superintendent. The excellent reputation of Prof. Howe as a man and an educator promises continued growth and progress for these schools.

Forestville Free Academy, under the supervision of Prof. A. C. Anderson, is one of the most efficient schools, and maintains a large Teachers' Training Class.

Fredonia Union School, under the supervision of Miss Mary F. Lord, limits its course to the first six years of school work and ranks among the very best in the work done.

Brocton High School, under the supervision of Prof. Pratt E. Marshall, and Ripley Union School in charge of Prof. Hiram Baldwin, are progressive and steadily growing schools.

The common schools are all graded and both teachers and officers are giving their best work and efforts to bring the schools to the highest standards.

### **Chautauqua Nurseries.**

Any history of the Chautauqua grape industry will be incomplete and one-sided which shall omit the work of the nurseries making the propagation of grape vines a specialty.

Chautauqua grown vines have a national reputation. From a long and somewhat intimate acquaintance it is not only with pleasure, but with pride, that a brief although necessarily imperfect sketch of some of the leading nurseries is herewith presented.

### **The T. S. Hubbard Company.**

In the early "sixties" Mr. T. S. Hubbard came to Chautauqua from Steuben County, and bought a side-hill farm in Pomfret about three miles south of Fredonia, N. Y.

He first planted what at that time was the largest vineyard in the town.

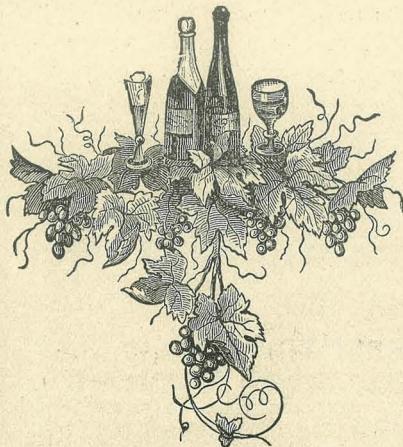
In 1866 he changed his business from growing grapes to the propagation of grape vines and established one of the best known nurseries in the United States.

Mr. Hubbard, a man of intelligence, broad views, and indomitable energy, was among the earliest to recognize the vast possibilities awaiting the Chautauqua grape industry. From the first he took rank as one of our most successful business men.

business men.

The nursery he established became one of the solid and valuable industries of the Chautauqua Grape Belt.

On the incorporation of the company, in 1887, Mr. Hubbard removed to Geneva, N. Y., and Maj. E. H. Pratt, long associated with a nursery in



## A PERFECT DRINK.

Refreshing,  
Delicious Flavor,  
Health-Giving.

### GRAPINE AND GLEASON'S GRAPE JUICE

are guaranteed to be the *pure, natural juice* of the best quality of grapes that can be produced in the famous Chautauqua Grape Belt. *We grow our own grapes* and they are not gathered until their best sacharine qualities are fully matured. Partly by reason of our great care in regard to this point and partly by reason of

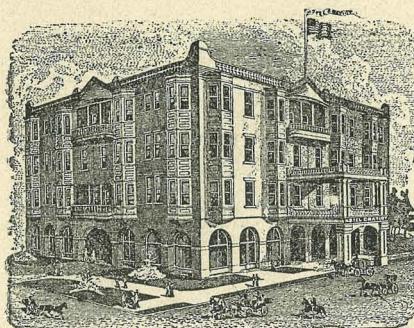
a special process (arrived at only after fifteen years of careful experimenting and costly experience) we are able to produce a brand of grape juice that is unequalled and without a rival.

*We challenge any other brand* in the following points,—*fine flavor, natural color, and health-giving qualities.* Grapine not only excels as a pleasant and healthful beverage at soda fountain stands and for table use, but in the time of sickness it has *no equal* in *nutritive and medicinal value* for *fever patients, convalescents, and cases of general debility* and weak stomach.

Remember that we *guarantee pure goods, full measure, and fair dealing.* We can please you. Be sure that our name,

**The Gleason Fruit Juice Co., Ripley, N. Y., U. S. A.**  
IS ON THE LABEL. ONCE A CUSTOMER ALWAYS OUR FRIEND.

## HOTEL GRATIOT, FIRE PROOF.



### FOR SALE.

On reasonable terms, Hotel Gratiot, Dunkirk, N. Y., located in the business part of the City, corner Central Avenue and Fourth Street.

Street cars pass the door.

Free from noise of railroad trains.

This beautiful Hotel is first-class, completely furnished with all modern improvements. Has 70 rooms for guests, six suites of rooms with private baths. Public baths and closets on each floor.

Has elevator.

Has steam heat and gas throughout.

Large office, sample and dining room, kitchen, etc. Telegraph and Long Distance Telephone located in Office.

For particulars address:

**C. E. HEQUEMBOURG,**  
Dunkirk, N. Y.

**European & American Plan**  
**H. L. ROBERTS,**

Manager.

Special attention will be given to Pan-American visitors, who desire to have a quiet place to rest and visit Exposition at their leisure.

Dunkirk is 40 miles distant from Buffalo with almost hourly connection by rail and daily by boat at reduced rates.

Free Buss to and from Depots and Boats. Rates \$2.00 to \$2.50 American Plan. Rooms \$1.00 to \$1.50 per day.

Dansville, N. Y., removed here from Rochester, and assumed the duties of Secretary and General Manager. His long experience and business ability eminently fitted him for the responsible position. He is now the President of the company. Mr. Hubbard is not connected with the company, having retired from active business. The other officers and many of the employees remain the same as they have been for several years.

Their handsome catalogue for 1901, both as it regards mechanical execution and excellence of contents, is one of the best ever issued from the Horticultural press.

### **Geo. S. Josselyn.**

To annually grow and ship to planters more grape vines than any similar institution on either side of the Atlantic—to introduce such varieties of fruits as the Fay currant, Josselyn gooseberry, and Campbell's Early grape, is a success justly placing this establishment in the front rank of American nursery firms.

Mr. Josselyn was born in Hanover, Plymouth County, Mass. and it is still his delight to spend the summer vacation in revisiting early home scenes, and incidentally catching fish from the salt water.

He began business life as a civil engineer. He ran the location line of Hoosic Tunnel and was afterward engaged for 15 years as civil engineer on the Erie railroad.

Removing to Fredonia, he in 1879 established the nursery bearing his name. Mr. Josselyn has been notably successful in appreciating the merits of new fruits, and then in giving unstinted push, enterprise and capital in their introduction.

In the amount of printer's ink used, in the tons of specimen grapes given away, the introduction by Mr. Josselyn of Campbell's Early grape, easily eclipses all former records.

The Geo. S. Josselyn catalogue is beautiful, readable, original and an authority on the subjects treated.

His immense stone cellars on White Street and at Sheridan are probably not surpassed in convenience and capacity by those of any nursery in the state.

### **Lewis Roesch.**

Mr. Roesch came from Germany in 1868 a young man, started propagating grape vines and small fruits about 1875, in a small way, but kept increasing his planting annually until in 1884 he bid for a national trade. Since then he has added one department after another and now handles everything hardy in the nursery line, trees, shrubs, and vines, both fruit and ornamental, comprising some 500 varieties. It is a great care to handle and keep track of so large an assortment and keep them all pure, and true to name, but somehow he does it, and does it well. There is no nursery anywhere enjoying a better reputation for quality and purity of stock than that of Mr. Roesch's and, naturally, he takes great pride in it. Then he is constantly on the alert

# We Lead The Procession!

*Fred Brennisen, Buffalo, N.Y. Fred M. Shelly, Sheridan, N.Y.  
Geo. Dean, Silver Creek, N.Y. Geo. W. Onthank, Ripley, N.Y.  
Geo. W. Eacker, Silver Creek, N.Y.*

## The Lake Erie Grape Marketing Co. OF CHAUTAUQUA COUNTY.

*Growers and Shippers of  
Famous "Chautauqua Belt" GRAPES*

Executive Office 156 Michigan St., Buffalo, N.Y.

*Correspond With Us. It Costs You Nothing  
Don't Make Your Arrangements Until you Hear from Us.*

### **F. Brennisen & Son,**

Wholesale Distributors of Peaches, Berries, Grapes, Melons, Potatoes, etc., are our Buffalo Agents.

### **RANDALL'S**

## **Pure Unfermented Grape Juice**

**NATURE'S FINEST FOOD AND DRINK.**

It is produced from the celebrated *New York Concord Grapes*, and is recommended by many leading Physicians to be strengthening, healthful and invigorating. Our vineyards lie at the foothills and on the hillsides along the shores of Lake Erie and for *Quality and Sweetness our Grapes have no equal.*

Our Grape Juice has merit and we invite comparisons with any other on the market.

If your dealer does not handle it, write us for prices.

Grape Juice is now recognized as one of the most popular beverages for the family table, and is prepared by the

**Chautauqua Fruit Company,**  
F. N. Randall, Mgr., Ripley, N. Y., U. S. A.  
HOME OF THE CONCORD GRAPE.

**CHAUTAUQUA & WINE & COMPANY**  
PRODUCERS OF  
Write Us For Prices.      **PURE NATIVE WINES.**  
FRED N. RANDALL, Manager.

to improve the service and introduce new conveniences for his customers. For instance, he carries the great assortment he does, more for the convenience of his patrons than anything else. He will fill any order that his customer finds it worth his while to make, no matter how small. He sends small stock, as grape vines, small fruits, also small trees and shrubbery by mail post-paid. He pays the freight charges on orders of \$5.00 and upwards, if paid in advance. Besides the usual certificate from the State Dept. of Agriculture he fumigates his stock with hydrocyanic acid gas, because some of his customers desire it, etc. The nursery consists of a variety of soils from a light gravelly loam to a stiff clay, thus affording a suitable soil for trees and plants of every kind and nature. Mr. Roesch's sales of nursery stock aggregate over fifty car loads a year, which go to all parts of this country, and also to foreign countries. While he uses the agricultural press to some extent, and issues an attractive and useful catalogue annually, which he sends free to all his customers as soon as issued, and to all others who ask for it, yet he depends for trade mostly on the merits of his stock and fair and prompt treatment of his customers, realizing that there is no better advertising than a satisfied customer.

### **Wheelock and Clark.**

The proprietors of this nursery, Mr. J. Henry Clark and Mr. Z. Elmer Wheelock, are among our best known and most reliable business men. The nursery was established in 1882.

Their leading specialty is the propagation of grape vines, of which they grow all varieties, and of a grade strictly equal to the well known and justly celebrated Fredonia standard. They also grow a large stock of currants, and deal in other small fruits. Their nursery is one of the largest in the town, giving regular employment to from twenty to fifty men. Their propagating beds cover about sixty acres of choice land.

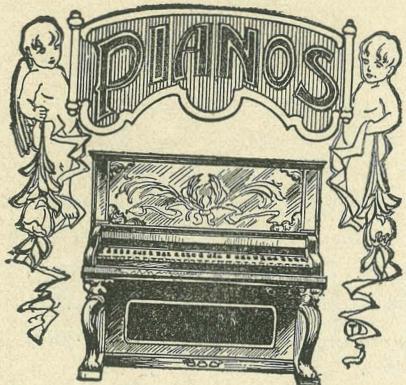
Their pay-roll runs from \$150 to \$400 per week, the last figure being in the busy planting season. Their office and large commodious cellars are on Hamlet street. Mr. Clark attends to the office and bookkeeping department while Mr. Wheelock superintends the field propagation and the cellar assorting and storage of their immense stock.

### **Portland.**

Brocton the capital of the town of Portland, is the "Hub" of the grape belt. Here is the birthplace and center of the industry. With her twin sister, Portland, the two villages of the town of Portland, supremacy in the grape, wine, and fruit juice industry is still maintained. Brocton has three trunk lines of railroad, the Lake Shore, the N. Y. C. & St. L. and the Pennsylvania.

Brocton is a busy progressive village at all times and during the grape harvest it is a metropolis. In addition to vineyard after vineyard, Brocton has several large and increasing manufactories.

Three grape basket factories employ over 100 hands and produce over a



HIGH GRADE  
PIANOS  
and ORGANS.

Mayer's Music Store,  
123 Central Avenue,  
Dunkirk, - New York.

DUNKIRK, N.Y.

PHILADELPHIA, PA.

GERMANTOWN JUCT., PA.

ALCOTT, ROSS & SCULLY CO.,  
Lumber, Doors, Sash, Blinds, Inside Blinds,  
MOULDINGS, ETC.

OUR DOWEL DOORS  
ARE BEST DOORS MADE.

DUNKIRK, N. Y.

THE CELEBRATED "ROMER" AXE.



On the Market a Quarter of a Century  
Made in all Patterns and Styles of Finish.

**ROMER AXE CO., DUNKIRK, N. Y.**  
CATALOGUE AND PRICES UPON APPLICATION.

**Henry Smith**

MANUFACTURER OF



Smith's Horehound Rock and Rye, Smith's Kidney Bitters  
Smith's Peerless Throat and Lung Cure.

526-528 Deer Street, - - - Dunkirk, N. Y.

SPECIAL RATES ON TEN CASE ORDERS TO THE TRADE, Correspondence Solicited.

million and a half baskets each year. The newest of these is the Vineyard Basket Company. J. E. Crandall is also an extensive manufacturer and C. A. Hall owns the third factory.

In its production of wine, brandy, and unfermented fruit juices, G. A. Ryckman & Son have the largest, as well as the oldest plant. They manufacture 250,000 gallons of wines and brandies annually, beside a large amount of unfermented grape juice. Mr. Ryckman is the pioneer in the Chautauqua wine industry. Jonas Martin, The Brocton Wine and Distilling Co., the American Wine Co., F. W. Peck, and F. D. Hardenburg each own and operate extensive plants with a combined output of 175,000 gallons of wines and brandies. C. F. Martin, F. C. Lewis & Co., and Geo. R. Pettit put up unfermented grape juice in large quantities.

At Portland, one and one-half miles west of Brocton, the Dean Basket Company manufactures nearly a million baskets a year; also F. G. Arnold, C. A. Thayer, and W. L. Smith are extensive basket manufacturers. Fuller Taylor & Co., own the Portland Wine Cellars and turn out 75,000 gallons of a high class wine annually. Taso Bros., are makers of Italian wines, also Fuller and Taylor, Wm. Kimball and the American Wine Co., make it extensively.

Brocton is also the home of the Chautauqua Grape Co., a large stock company and important grape shippers in past years.

Here, as in all the other grape country villages, a high class of residents make up the village. Good government, gravity water system, fire protection, schools, and churches make up an ideal home town. Brocton deserves its title "The Hub of The Grape Belt."

## Westfield.

Westfield is the oldest town in Chautauqua County. The natural pride of its people for their handsome village is accounted for by the wealth of natural scenery, beautiful streets, residence features and superior schools. The town of Westfield borders on Lake Erie and contains a population of 3615. The village of the same name has a population of about 2500 and an assessed valuation of nearly a million and a half. The wealth of the town consists of farming lands devoted to the cultivation of grapes, it being the geographical center of the Chautauqua Grape Belt. The village is on the Nickel Plate and Lake Shore railroads and has a new road, just being completed, connecting the village with the Chautauqua Assembly grounds nine miles distant.

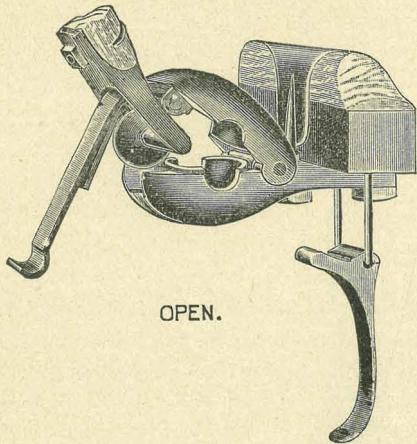
Westfield is the headquarters of the Chautauqua and Erie Grape Co., the largest company doing a grape shipping business in this section; of which S. F. Nixon of the New York Assembly, who resides in Westfield, is president. This company handles about 3000 carloads of grapes annually.

While not strictly a manufacturing town, it is not entirely without manufacturing establishments. The Crowell Clutch and Pulley Co. is located here and from its doors are shipped power distributing machinery to points all over the world. The Welsh Grape Juice Co. is another widely known firm engaged in the manufacture of unfermented grape juice. They occupy a three

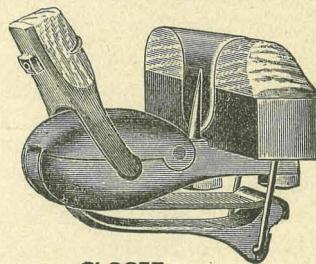
# 20 Minutes or 20 Seconds.

It takes about the first length of time to change your Carriage from Shafts to Pole under the old arrangement; while the change may be made in 20 seconds if your Vehicles are equipped with the

## Mulholland Shaft Coupler.



OPEN.



CLOSED.

This coupler has a ball and socket attachment, which prevents all uneven wear, and is bushed with leather-graphite Bearings, which are placed in the jaws of the coupler under high pressure. This insures a lasting lubricant bearing.

The coupler is so made, that it automatically takes up its own wear. In fact, it is in every way,

## The Modern Shaft Coupler.

Have your Carriage Builder attach these couplers on the Vehicles you are now using, and when you buy a new buggy, INSIST on having it equipped with the MULHOLLAND SHAFT COUPLER.

# MULHOLLAND SPRING CO.,

DUNKIRK, NEW YORK.

story brick factory with immense cellars and have an annual output of 125,000 gallons. They have invaded the English market and are getting a strong hold across the water. They run a printing establishment which turns out their advertising matter and is of itself a big industry.

The Chautauqua Fruit and Grape Juice Co. is another firm engaged in the manufacture and sale of grape products. They occupy a three story brick factory built especially for them, and although but two years old have already worked up a trade that disposes of 75,000 to 100,000 gallons a year.

The Holland Wine Co. is also engaged in similar business, and is pushing its product into every market. They have recently added a distillery department in which they manufacture spirits from hitherto unused portions of the material.

The Lake Erie wine cellars are owned and operated by J. D. Davis who has become well known as the manufacturer of high grade wines. The combined consumption of the above mentioned factories is nearly three thousand tons of grapes annually.

The Westfield Canning Co. has an extensive plant and has a capacity for handling the crops from 1500 acres of land. There are several basket factories in the place, the combined output of which will amount to at least 2,000,000 of baskets every year.

The Westfield Carriage Works, J. C. Macer proprietor; the Westfield Lumber and Coal Co.; The Harris Milling Co.; The Westfield Flouring Mills, H. V. Herrick, proprietor; and the Burns Vaporizer Co. are other industries which have done their part in contributing to the prosperity of Westfield.

## Ripley.

Ripley has proven in the past few years that it is and will continue one of the leading towns of the Chautauqua grape belt. Its beautiful village of the same name, on the Lake Shore and Nickel Plate railroads, four miles from the Pennsylvania line, is a thriving community.

Messrs. J. M. Johnson, H. A. Burton, R. A. Holcomb and W. L. Shortman were among the first growers of grapes in this town. Later Mr. Shortman became an independent shipper. In 1883, when but few grapes were grown in the county, Mr. F. N. Randall decided that the soil and climatic conditions of Ripley were right, and set out a large acreage. From these beginnings there has been developed the 3180 acres of grapes in the town. In 1896 Mr. Randall organized the Chautauqua Fruit Co., as a shipping organization, but which is now engaged in the manufacture of Randall's Grape Juice, a pure unfermented product of the Concord grape. Mr. Randall is also an extensive wine manufacturer under the title of the Chautauqua Wine Co., and the total output of the two products was over 50,000 gallons the past year.

Another important Ripley industry is the Gleason Fruit Juice Co. manufacturing a fine and unadulterated fruit juice. The product the past year was over 20,000 gallons. This company occupies a large, specially constructed three story building, and their sales the past year show a large percentage of

# FENNER'S CHAUTAUQUA GRAPE JUICE

Made from the choicest Chautauqua Concord Grapes.

Absolutely pure, unfermented; containing no alcohol or drugs.

Grapes in liquid form.

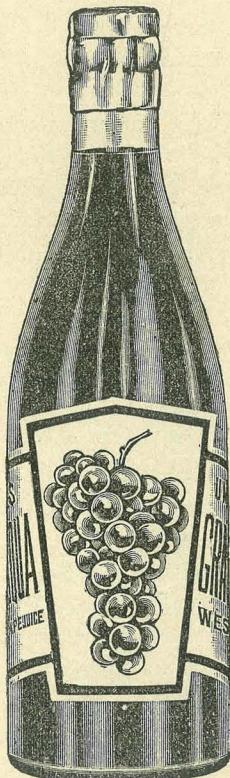
The most delicious, refreshing, healthful beverage for home circle or social function.

It contains all the food elements in the form best adapted for assimilation and nourishment, while the natural fruit acids which it contains dissolve the accumulated impurities of the system, strengthen the nerves and purify the complexion.

The purest and best juice that can be made.

It strengthens the blood and imparts tone and vigor to all the vital organs. Thus, in a natural way, it assists digestion and relieves constipation, headaches and insomnia.

The only juice that possesses all the qualities of the grape.



PRODUCED

ONLY BY

## The Chautauqua Fruit & Grape Juice Co.

Westfield, Chautauqua Co., New York

WRITE FOR BOOKLET AND PRICES.

increase. They will have a separate exhibit at the Pan-American as well as one with this county.

One of the most extensive grape basket factories in the grape belt, is that of W. B. Rickenbrode. It has a capacity of 1,500,000 baskets and gives employment to 25 women and 30 men. He manufactures from the standing tree to the complete basket.

W. Wagner is also an extensive basket manufacturer, while J. A. Fell and Horace and Henry Barton are owners of extensive lumber mills and employ many men the year around. J. A. Fell ships from Ripley about 250 car loads of lumber a year.

These industries, all growing, a fine village with water works, good schools, and churches, live merchants, and a loyal Ripley spirit give promise of a prosperous future for this live grape belt community.

## Fredonia.

In Fredonia is found a village marked by its beauty and self-contained home life. It is a town of wealth and refinement and is handsomely set on both banks of the Canadaway Creek, three miles inland from Lake Erie, and three miles from Dunkirk with which it has electric car connections. It has one railroad, the D. A. V. & P.

Fredonia is the home of four large nursery concerns. Its next important business is its wine manufacture. In and near Fredonia are seven large cellars. Peter Lanza, La Grasso & Co., Rosso Bros., Peter Elardo and G Blande are Italian makers of sour wine with a total output of over 200,000 gallons. The Italian American Wine Co., made in 1900 about 150,000 and H. T. Wilbur about 100,000 gallons. This industry is newly established and promises to grow to many times its present size as the value of many of the Concord and its seedlings, as wine grapes, is just beginning to be appreciated.

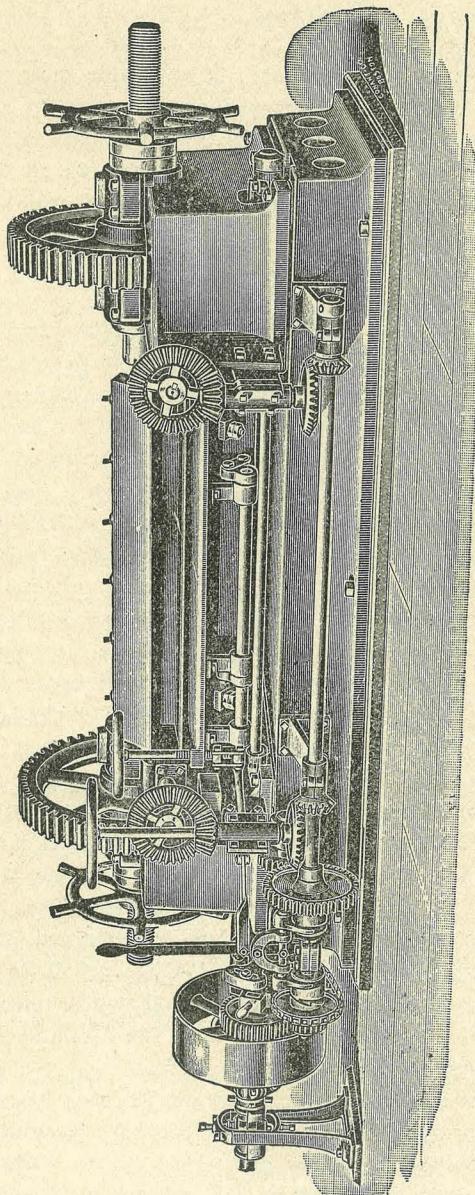
Fredonia is the site of the Dr. M. M. Fenner Proprietary Remedies. This business occupies a three story block, gives employment to 30 people and brings into the village an income of about \$100,000 annually.

Two extensive canning factories make Fredonia the center of a large area devoted to the growth of small fruits and vegetables for canning purposes. The older of these factories is a branch of the U. S. Canning Co. It is an extensive plant and employs as many as 250 hands. The other plant was built during the winter of 1900-01 and is called the Fredonia Preserving Co., of which A. F. French is President and manager. It is one of the most complete and modernly equipped canneries in existence. It also employs about 250 people.

Other industries include the Sackett Screen Co., manufacturers of coal dealer supplies; two large planing mills; Lake Bros. handle factory; several grape basket shops; flour mills, etc. Not even a brief description of Fredonia is complete without a mention of its State Normal School. Established in 1869 it grew to be one of the best and foremost in the state. Its buildings were burned in December 1900 but a magnificent new building is now being erected. About 700 students attend in all departments and a corps of 20 teachers is required. F. B. Palmer, Ph. D., is the principal. This school,

High-Grade VENEER MACHINERY

Our machines contain every good  
feature of the modern  
veneer machine



High-Grade VENEER MACHINERY

Send for our complete catalogue of  
Power Transmitting  
Machinery

THE ABOVE MACHINE is especially adapted for cutting FINE FIGURED VENEERS for Panel and Furniture Trade and for Baskets, Boxes, and thin stock generally.  
**SEND FOR CATALOGUE.**

**POINTS OF EXCELLENCE.**—Exceptionally massive design. Large wearing surfaces. Plated joints. Perfect alignment. Ample driving capacity. Ease of access to working parts. Adjustable pitch of knife, and many others that cannot be enumerated here.

Address **000000** Crowell Clutch & Pulley Co., Westfield, N.Y.

a well equipped graded school, a fine Barker Free Library, Old Ladies' Home, nine churches, many clubs and secret societies make up the village social and moral basis. From every point of view, Fredonia offers business and home seeking inducements.

## Dunkirk.

Dunkirk, the metropolis of the grape belt, is a thriving city of 13,000 population and enough commercial advantages for a city of many times its size. A beautiful location, on land gently rising from the shores of one of the most accessible and, at the same time, best protected harbors on the south shore of Lake Erie, broad shady streets, miles of paving, well laid sidewalks, handsome residences, thriving business and a substantial population of business men, mechanics and artisans make up the elements of a stable and progressive city.

Dunkirk is an important station on five trunk lines of railroad which pass through it, the Lake Shore & Michigan Southern, the New York, Chicago & St. Louis, the Pennsylvania's Buffalo Division, the Erie Railroad makes the city its western terminus and gives a through connection with the seaboard by a most direct line, while the Dunkirk, Allegany Valley & Pittsburgh extends south and gives a direct line into the bituminous coal fields of western Pennsylvania. These railroads with the possibility of freight accommodations from its harbor and consequent lake transportation facilities give the city unequalled commercial advantages.

The village which preceded the city of Dunkirk, grew up around the harbor and because of the lake trade. With the completion of the Erie railroad in 1851 and the building of the Erie shops, which afterward became Brooks Locomotive Works, an era of commercial prosperity began. The harbor was dredged to meet modern lake requirements in 1893, and thriving iron industries soon placed the city in the front rank of industrial development. Brooks Locomotive Works nows employ 2500 skilled workmen. The U S. Radiator Works is sending its heating apparatus to Europe and all parts of America, while the Hartford Axle works, the Romer Axe works and the Mulholland Spring and Gear Co., are thriving metal working industries. Then, too, the cheap lake transportation has made Dunkirk a lumber center and three concerns, the Alcott, Ross & Scully company, M. J. O'Donnell & Co, and J Michael Madigan are the three big firms, while several smaller mills turn out an excellent product. The Dunkirk Shirt Co., and The Cummings Steam Laundry are also well known industries.

With the growth of the large industries many smaller ones also began to flourish, and within the past seven years the city has been transformed. A fine system of paving, enlarged city sewer and water service, better shaded and laid out streets, a public park system and an excellent fire protection system have been developed. The school system includes one of the finest academies in the state and is unequalled. Real estate development has been rapid and growth in population very satisfactory. A most important factor in the development of all these public improvements is the Young Men's Association composed of the best men in the city. This organiza-

tion maintains the Brooks Memorial Hospital and a valuable library by the same name.

Summer resorts at the well known Pt. Gratiot just at the north west edge of the city limits, and at Central Park have grown up and trolley lines connects with both.

In the race for a place in this "age of steel" Dunkirk has a good start and every energy well developed to make a winning fight for fame and fortune. At the same time it is a clean, wholesome city of pleasant homes. One has to seek far for such a combination. It is found in Dunkirk and its advantages are obvious.

## Silver Creek.

A hive of industry is Silver Creek, a modern village of 2000 population. Three railroads, the Lake Shore, Nickel Plate and Pennsylvania give adequate transportation facilities and the village clusters around the junction of Walnut and Silver Creeks and their outlet into Lake Erie. The business and manufacturing section is near the creeks while the residences and comfortable working men's homes cluster around the busy industrial center.

Here are made the grain cleaner and other special machinery which carries the name around the world.

The S. Howes Co., the oldest and probably the largest of these works, is now owned by a stock company composed of C. E. Barbeau and his three sons. It occupies a large four story brick building and employs 150 men.

The Excelsior Works, the next in age, are owned by Mr. H. M. Allen. He is making a big success of a special line of flour mills and confectioner's machines. The Huntley Manufacturing Co., is a newer concern, with C. G. Hammond, vice-president and treasurer, in charge. The works employ 50 highly skilled laborers, turning out a line of grain, coffee and rice machines. They make a specialty of cleaners for garden and field seeds, gas coffee roasters, a canning factory machine for sorting and grading peas, and an extensive elevator line.

The "Invincible" works is also owned by a stock company with C. M. Howes, president; Elgin Keith, treasurer. They make a full line of grain cleaners and have as specialties an oatmeal cleaner, a magnetic cleaner, and a flour packer. The shop employs 65 men.

It is estimated that these concerns bring into Silver Creek over \$600,000 annually.

Located here also is the well known Silver Creek Upholstering Company which does a business amounting to about \$50,000 a year. R. J. Quale is president; Wm. Montgomery, vice-president; H. J. Montgomery, secretary and treasurer. A canning factory will also be put into operation this year. It will employ 100 hands and take care of the produce from 1200 acres. Several other industries are in a flourishing condition. A finely equipped school system, churches, secret societies and many literary and social organizations supply the moral and intellectual wants.

Silver Creek's steady growth has continued for the last ten years and bids fair to place it in the first place among Chautauqua County villages.

## Newspapers.

No rural section is more favored with satisfactory representation in the Fourth Estate than that described in this booklet. Each of the six villages included in the Grape Belt has its weekly newspaper and all are of a uniformly high class. Dunkirk the one city of the region is the home of two flourishing dailies and of a semi-weekly and a weekly.

The village weeklies are strictly local papers, esteemed for booming each its home field and covering it closely for home news.

Ripley's paper is "The Review" published by Burrows and Hildred, with R. G. Hildred in active editorial charge. It was established in 1893 and is a thriving four page seven column sheet all home print. The Review is independent prohibitionist in policy.

In Westfield, the "Republican" founded in 1854 is now edited and owned by W. H. Thompson and is an eight page six column paper, well patronized by both subscribers and advertisers. It is a strong Republican organ. "The Grape Belt" maintains a Westfield department, with J. C. Hale as resident manager.

Brocton, Forestville and Silver Creek are respectively served by "The Brocton Mirror" established in 1890, published by the Mirror Co. with C. E. Cobb editor; "The Forestville Free Press" established in 1891, E. L. Husted, editor and publisher, and "The Silver Creek Gazette" established in 1890, George H. Dean owner and editor.

Fredonia has one of the oldest newspapers in Western New York, "The Censor" established in 1821. "W. McKinstry & Son" is the firm name of the publisher, although Willard McKinstry, for many years New York's veteran editor, is recently deceased and Louis McKinstry, his son, is now sole owner. J. E. Sanford is assistant editor. The paper is an eight page seven column paper, strongly Republican and has a strong and much quoted editorial column. "The Grape Belt" maintains a Fredonia department with A. M. Loomis as resident manager.

Dunkirk has two evening dailies the "Observer" and the "Herald." Each is a member of The Publishers' Press Association and has a full leased wire telegraph service. The Observer is an eight page seven column paper, Republican in politics and published by the Dunkirk Printing Co., Henry K. Williams manager. This company publishes also "The Grape Belt," a semi weekly county paper of large circulation, covering the news of the whole grape growing and adjacent region. This paper is an eight page seven column paper. It maintains in addition to its country news service a strong department devoted to grape and fruit growing and allied industries. S. S. Crissey of Fredonia is in charge of this department as Horticultural editor, A. M. Loomis is editor. The Herald is a four page eight column sheet, Democratic in politics, published by the C. F. White Printing Co., C. F. White manager. Dunkirk's fourth paper is the weekly Advertiser and Union covering Dunkirk and Fredonia jointly. It is the county democratic organ and is a four page nine column sheet. It is a weekly edition of The Herald published by the C. F. White Printing Co.

That every one of this list of newspapers, many for the limited field in

which they circulate, is prosperous is a tribute not alone to the excellence of the papers themselves and the business sagacity and modern news gathering of their publishers, but to the prosperity of the whole region. The people are not only able to patronize the papers, but intelligent to appreciate them and with leisure in which to enjoy them. Manufacturers of agricultural implements, of fertilizers, and of special articles of use in fruit growing; as well as of dairy machinery and preparations, and all advertisers of articles of general consumption sold to that class who can afford the luxuries of life, will find a rich field to cultivate in this list of papers.

These newspapers are alive to the influence of the grape and allied industries and their importance to the prosperity of the grape belt, and can truthfully be said to lose no opportunity to lend their aid to whatever movement is started to better any department of the business. In connection with the display now being made at the Pan-American Exposition, much of its success is due to the publicity and advertising given the plan by these same newspapers. The publicity committee takes this way of expressing their thanks and appreciation of the service

## **The Chautauqua Grape and Wine Ass'n.**

This association was organized in 1900 for the sole object of making an Exhibit at the Pan-American Exposition at Buffalo 1901.

It is in no sense a shipping or market association, although some of its executive committee have had large experience as grape and fruit shippers. Besides the names of the officers and executive committee given on page 2 of the cover, Mr. Lewis Roesch of Fredonia was associated with Dr. Williams and S. S. Crissey as a Publicity Committee.

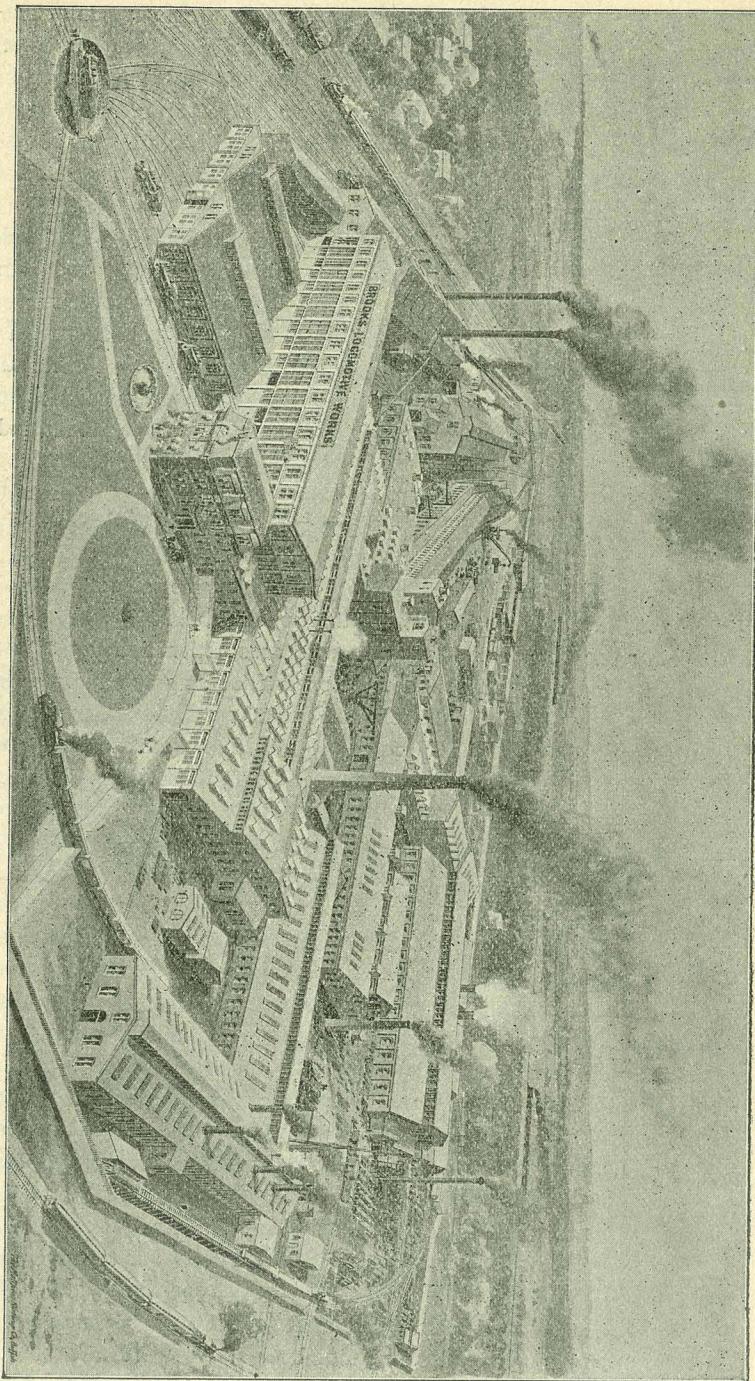
The Committee raised by a popular subscription nearly \$2600. The Publicity Committee arranged for the publication of this booklet, 50,000 copies of which are to be distributed at the Exposition.

In January last the Committee secured from the Director of Concessions, Mr. F. N. Taylor, and from the New York State Superintendent of Fruits Mr. S. D. Willard of Geneva, N. Y. Section "X" of the space in the Horticultural Building, being part of the space assigned that state.

Under the auspices of the Association there have been placed six Exhibits of grape juice and wine. The remaining space is to be devoted to small fruits, orchard fruits and grapes. The first of the small fruits to appear were strawberries June 15. The season being nearly two weeks late. Besides the display in the section X, there has been placed by the courtesy of those in charge, a wall map of the Chautauqua Grape Belt, 10 feet by 14 feet in size, the map being prepared by Messrs. Crawford and Newby, General Exposition Painters.

In addition to the popular subscription about \$600 was raised by advertisements in the booklet.

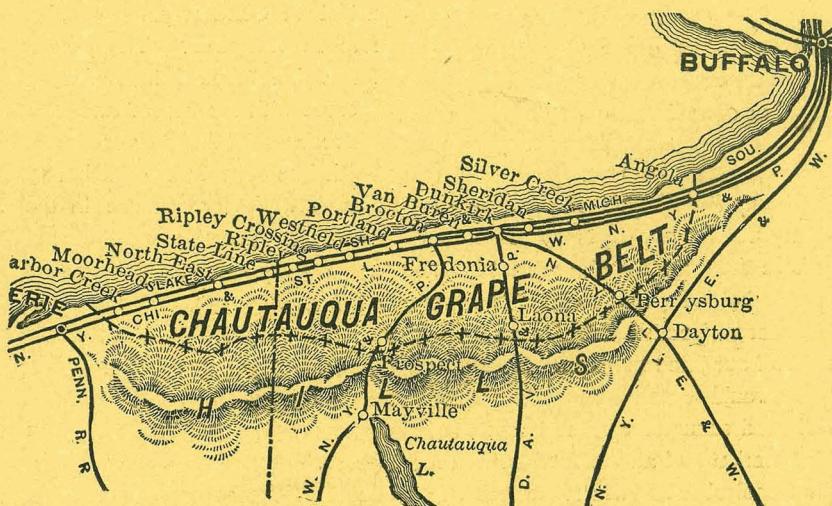
A hearty and liberal response was made to the call for funds by business men and manufacturing firms, the fact being fully appreciated that the upbuilding and prosperity of the great grape and fruit interests of the Chautauqua Grape Belt, are inseparable from the upbuilding and prosperity of all other industrial interests of the section.



BROOKS LOCOMOTIVE WORKS, DUNKIRK, N. Y.  
The most finely equipped establishment of its kind in the United States.

# THE GRAPE BELT

is a geographical term naming the region extending along the south shore of Lake Erie from Angola to Harbor Creek. It is the home of the Concord Grape. Protected by hills to the south, and tempered by the equable temperature of Lake Erie's waters, all kinds of small fruits flourish. It is as rich an agricultural tract as exists in the world. 192,000,000 pounds of grapes, \$100,000 of other fruits and \$200,000 of dairy products are sold annually.



## “THE GRAPE BELT”

is a semi-weekly newspaper of eight pages, seven columns wide, which reaches this whole “garden of fruits”. Its field is the one city, eighteen villages, and populous rural districts of this section.

It is particularly the farmer's family paper. It prints all Chautauqua's county news, has well established agricultural and horticultural departments, and a strong editorial page.

It is the paper all the grape growers and hundreds of others take, read and swear by. With 4100 circulation, rapidly increasing, it is the best and the only advertising medium to reach this whole region.

**ADVERTISE IN IT.**

Published By

**Dunkirk Printing Company**

8-10 E. Second St., DUNKIRK, N. Y.

# Welch's Grape Juice

FROM CHAUTAUQUA CONCORD GRAPES

• • • PRESSED ON THE SPOT



Welch's Factory is in the midst of Chautauqua County's famous vineyards. The grapes for Welch Grape Juice reach the presses with the bloom and dew of freshness and are pressed and bottled as delivered. 'Tis hardly

an hour after the skin of the grape is broken that the grapes are in the bottles. We say it is grapes in the bottles, for, pressing on the spot where the grapes are grown and having such a clean, quick process is really bottled grapes. We use Chautauqua Co. grapes, we use Concord, we stem the grapes before pressing, we sterilize by heat, put all our juice in glass bottles.

It would seem that in this grape belt all grapes would be choice and all good enough for grape juice. It is true that all the grapes are raised for market and all are good enough for shipping. The vineyards begin to turn in September and at first appearance of blue the farmer begins to pick and ship. At the time, when grapes are the poorest he is getting his best price.

Late in October grapes are at their best—they have their maximum of sugar and yield their richest blood. Then we begin to select the choicest of the best, pay more than the market price, and rightfully claim we use better grapes than are shipped for market.

Thus embodying all the food properties of the Concord Grape, Welch's Grape Juice is a Food-Drink of highest dietetic and medicinal value. It supplies fruit nutrition in fluid form which the weakest stomach can digest. It is not a preparation, not a medicine, its value lies in that it furnishes all the food value of the Grape unchanged in any way.

Welch's Grape Juice is a delicious tonic endorsed by Physicians. It is an unequalled temperance drink for the home. Churches use it for the Sacrament. Ask for Welch's Grape Phosphate at the fountain, it invigorates and refreshes.

Sold by leading druggists and grocers. A sample bottle sent by mail for 10 cents in stamps.

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THE WELCH GRAPE JUICE COMPANY,  
WESTFIELD, N. Y.